## HIGHLAND OAKS MEDICAL BUILDING

730 HIGHLAND OAKS DRIVE | WINSTON-SALEM, NC 27103





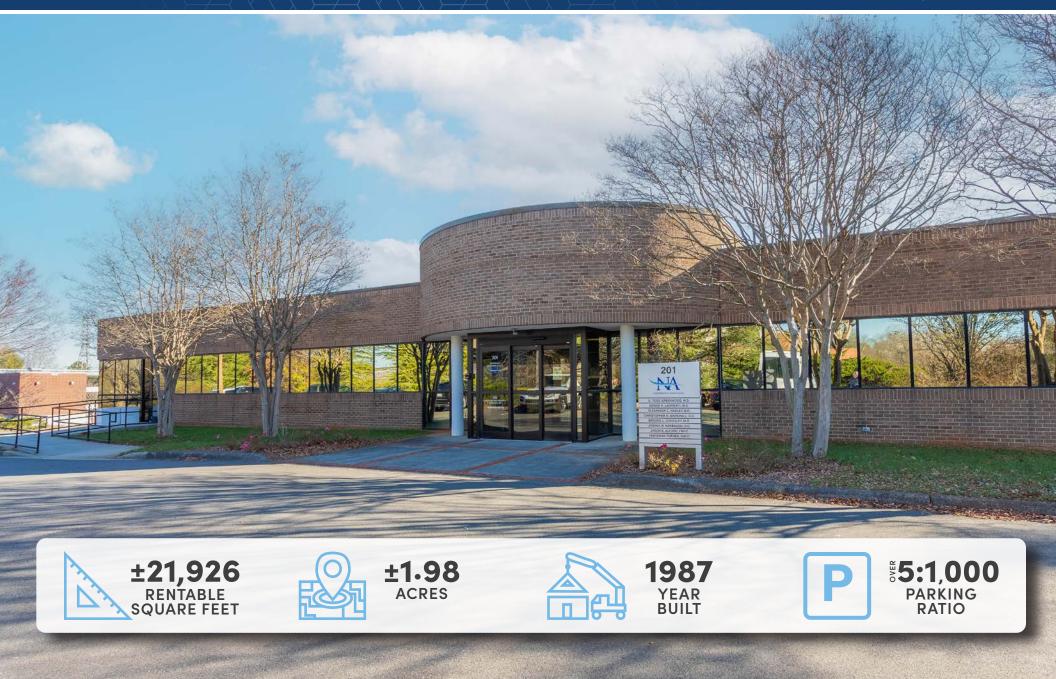
### **BRAD KLOSTERMAN**

## JEFF ANDREWS, SIOR

Jeff@CommercialRealtyNC.com 336.793.0890, ext 103

## **PROPERTY SNAPSHOT**

730 HIGHLAND OAKS DRIVE | WINSTON-SALEM, NC 27103



## **LOCATION OVERVIEW**

730 HIGHLAND OAKS DRIVE | WINSTON-SALEM, NC 27103

### **PROPERTY HIGHLIGHTS**

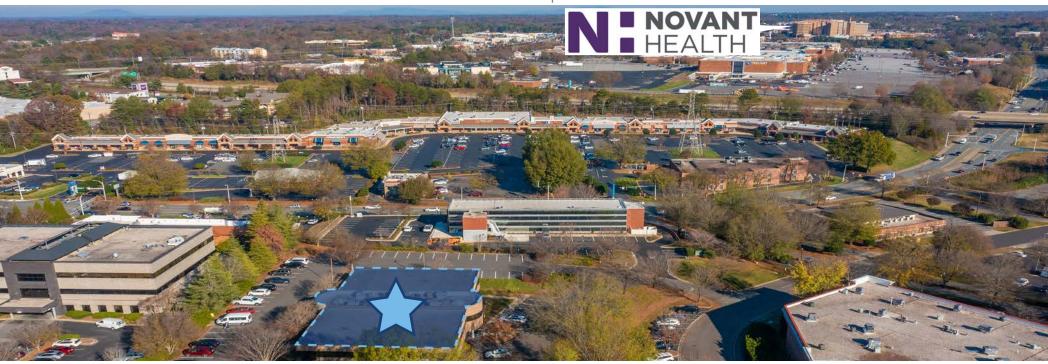
- Located in Winston-Salem's premier medical office parks of Brookview Hills, Highland Oaks, and Kimel Park.
- Approximately 6 minutes (1.7 miles) to Novant Health Forsyth Medical Center & 8 minutes (3.8 miles) to Atrium Health Wake Forest Baptist Medical Center.
- Over 150,000 people within a 5 mile radius with an average household income of over \$76,000.
- Less than 10 minutes (5.8 miles) to Wake Forest University.
- Surrounding commercial includes: Hanes Mall, Barnes & Noble, Burger King, Big Daddy's Burger Bar, Subway, Plato's Closet, Truliant Academy, Outback Steakhouse, Best Buy, and many more.

### **DEMOGRAPHIC HIGHLIGHTS**

150,233 2022 POPULATION (5 MILE)

153,457 2027 POPULATION PROJECTION (5 MILES)

\$105,411 2027 AVERAGE HOUSEHOLD INCOME PROJECTED (1 MILE)



## **TENANT OVERVIEW**

730 HIGHLAND OAKS DRIVE | WINSTON-SALEM, NC 27103



Nephrology Associates began in 1983 as a sole proprietorship and has grown into a eight physician specialty practice. Nephrology Associates works in coordination with Novant Health for outpatient/inpatient admissions and Wake Forest Baptist Health for dialysis and transplant care. Our mission is to provide our patients with the best quality medical care in a safe and comfortable environment.

Source: Nephrology Associates, PLLC



CoreLife is a nationally recognized healthcare organization serving patients who want to get to a healthy weight to address medical conditions that keep them from living a full life. The CoreLife Novant Health care model gives you a personal wellness plan that supports you with attention, care, education and self-accountability. Focusing on these pillars with the help of your primary care provider can help you get past obstacles that may have held you back in the past.

Source: Novant Health



PathGroup is privately held and physician centered, designed to work seamlessly with medical practices and provide direct consultation when needed. Our approach is keenly focused on driving better patient outcomes through high-quality, high-service diagnostics from a single point of contact. As an industry leader, PathGroup provides comprehensive anatomic, clinical and molecular pathology services. We operate 24 hours a day, 7 days a week to deliver fast and accurate results, with a responsiveness that is unmatched in the industry.

Source: PathGroup





Health Systems Management, Inc is a full service healthcare management organization providing a full range of development, management, and administrative services for dialysis facilities in Georgia, South Carolina, and North Carolina. HSM has an outstanding reputation in the renal community for providing high quality patient care and encouraging physician input while maintaining efficient business operations. Currently, HSM is managing the outpatient dialysis facilities owned by Atrium Health Wake Forest Baptist in Winston-Salem, North Carolina and the outpatient dialysis facilities owned by Emory Healthcare in Atlanta, Georgia.

Source: Health Systems Management, Inc

## INVESTMENT OVERVIEW

730 HIGHLAND OAKS DRIVE | WINSTON-SALEM, NC 27103

### **RECENT CAPITAL EXPENDITURES**

	2020	2021	2022	TOTAL
Partial Roof Replacement	\$50,962	_	-	\$50,962
Signage (Building & Wayfinding)	\$2,007	\$6,223	-	\$8,230
HVAC Unit Replacement	\$15,425	-	\$14,468	\$29,893
Waterproofing	\$75,310	-	\$1,615	\$76,925
Leasehold Improvements	\$104,790	-	-	\$104,790
Fire Protection – Security System	\$7,833	-	\$437	\$8,270
Parking Lot Paving	-	\$92,865	-	\$92,865
New Entry Doors (Lower Level)	-	\$11,980	-	\$11,980
Window Replacement (Partial)	-	-	\$6,224	\$6,224
TOTAL	\$256,327	\$99,088	\$22,744	\$378,159





## **TENANT OVERVIEW**

## 730 HIGHLAND OAKS DRIVE | WINSTON-SALEM, NC 27103

EOY 2022	NEPHROLOGY ASSOCIATES, PLLC CURRENT OWNERS	CORELIFE	HEALTH SYSTEMS MANAGEMENT, INC.	PATHGROUP
SQUARE FOOTAGE	±10,991 RSF	±4,845 RSF	±4,672 RSF	±1,418 RSF
2022 CONTRACTUAL RENTS	\$288,000.00	\$102,374	\$84,618.88	\$16,256.74
RENT/TERM COMMENCEMENT		November 2020	November 2021	December 2018
LEASE INITIAL TERM/ END DATE	Up to 10 Years	86 Months	60 Months	October 2023
OPTIONS	TBD	1, 5-year	2, 5-year	1, 5-years

\*Building Efficiency 95.7% | Common Area: ±935 SF





# \$4,500,000 ASKING PRICE 6.96% CAP RATE

Seller will sign up to a 10 year lease as part of a successful negotiated purchase/lease contract.

**EXTERIOR** 





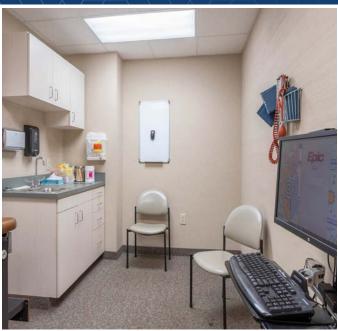


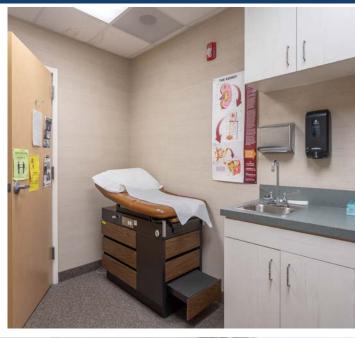




INTERIOR | NEPHROLOGY ASSOCIATES, PLLC







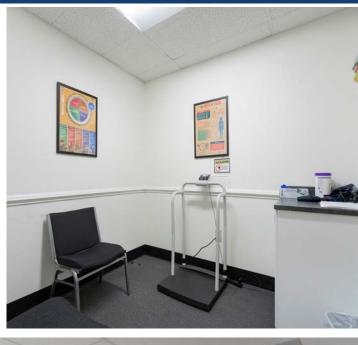




INTERIOR | CORELIFE









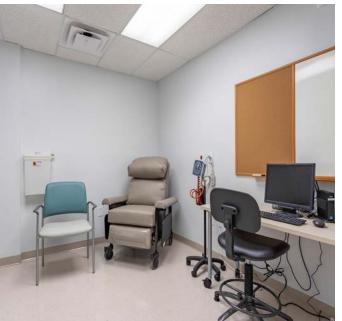


INTERIOR | HEALTH SYSTEMS MANAGEMENT, INC.







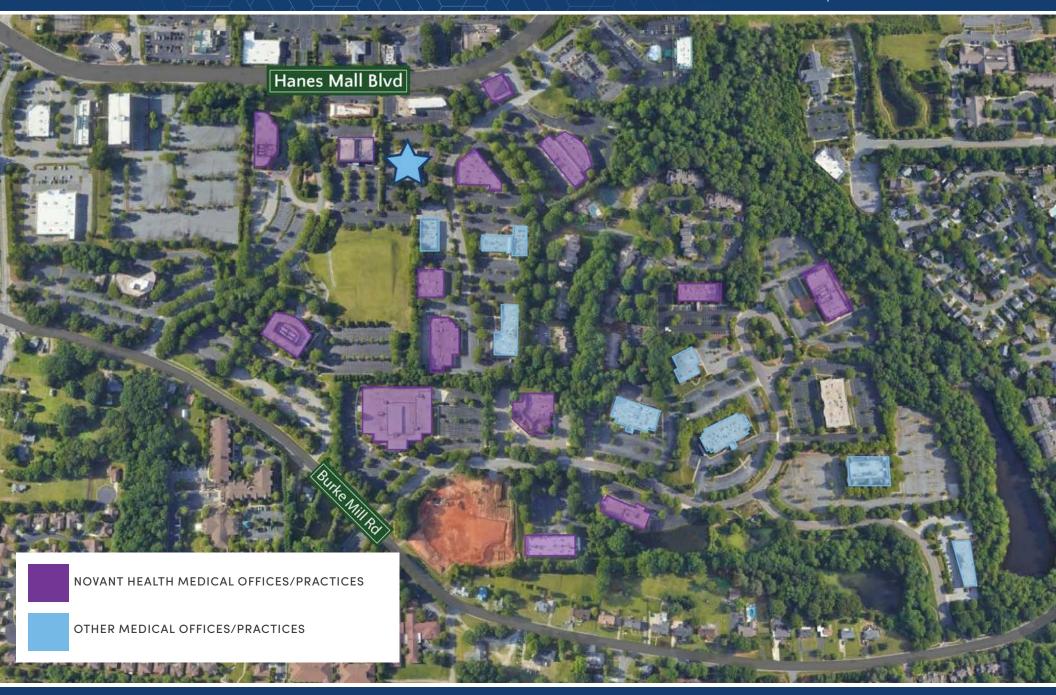




**AERIAL | NEARBY COMMERCIAL** 



**AERIAL | NEARBY MEDICAL** 



## MARKET SNAPSHOT

WINSTON-SALEM, NC



248,000+ TOTAL POPULATION



CITY FOR SMALL **BUSINESS GROWTH** 



FOR BUSINESS CNBC. 2021



FOR DOWNTOWN LIVING WalletHub. 2019



TIME HOME BUYERS Livability, 2019





### **LOCAL COLLEGES & UNIVERSITIES**

- Wake Forest University
- Winston-Salem State University
- University of NC School of the Arts
  Salem College
- Carolina University
- Forsyth Technical Community College

### **TOP EMPLOYERS**

- 1. Atrium Health Wake Forest Baptist | 18,570
- 2. Novant Health | 11,010
- 3. Winston-Salem/Forsyth County Schools | 5,500
- 4. Truist | 4,000
- 5. Wells Fargo | 3,500